



**FOR IMMEDIATE RELEASE**



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**CONTACT:** Gary D. Moore  
Larry E. Williams

[gmoore@brsparachutes.com](mailto:gmoore@brsparachutes.com)  
[williams@brsparachutes.com](mailto:williams@brsparachutes.com)

Voice: 651-457-7491  
FAX: 651-457-8651

## **BRS WINS MAJOR ARMY PARACHUTE CONTRACT**

**South St. Paul, MN, March 12, 2009**— Ballistic Recovery Systems, Inc. announced today that it has been awarded a \$4.1M military contract to provide 1,200 G-12 cargo parachutes to the US Army through August 2010. An option for an additional 1,500 systems may be exercised by the Army once this initial batch is delivered equating to an additional \$5.1M contract or a total potential of \$9.2M in revenue if fully realized. The G-12 is a heavy capacity, 64-foot diameter parachute designed for the aerial delivery of between 500-3,500 lbs of bulk-type, platform loaded cargo.



G-12 parachutes deploying from C-130 aircraft

A significant win for BRS, this contract will likely require the hiring of a significant number of new employees bringing the total headcount at BRS's Pinebluff, North Carolina production facility, where the bulk of this contract will be fulfilled, to close to 95 staff. "This win couldn't have come at a more opportune time for us", said BRS CEO & President, Larry Williams. "We have invested heavily over the past couple of years in our North Carolina and Minnesota facilities to position ourselves to win exactly these kinds of contracts", he added. "We are now beginning to see the payoff of these efforts and the realization by government agencies, such as the Army, that BRS can combine best value options with high quality standards for their needs. After all, we've been saving lives through our core whole-aircraft parachute product line for over 29 years. We know how to make reliable and high quality parachute systems, and this win reflects that reality", concluded Mr. Williams.

As with the recently announced B-52 parachute win, BRS's manufacturing facility in Pinebluff, North Carolina, known as BRS Defense, will be the primary production location for this contract. "We will be ramping up very quickly over the next few weeks to meet the delivery dates the Army desires", says BRS Defense General Manager, Norman Girdwood. "This is excellent news for our community. We are especially excited to be able to prove to the Army that the story we have touted for several months now, regarding the capital infrastructure and process improvements we have made, is real. We see this as a very positive indication of the trust the government has in our abilities", he added.

This is the 2<sup>nd</sup> military contract awarded to BRS within the past 30 days. BRS has now won \$5.3M in military contracts to date in its current fiscal year which began October 1, 2008.

### **About Ballistic Recovery Systems and Advanced Tactical Fabrication**

Based in South Saint Paul, Minnesota, BRS designs, manufactures, and distributes whole-aircraft emergency [parachute](#) systems for [general aviation](#) and recreational aircraft. ATF (or Advanced Tactical Fabrication), a wholly-owned subsidiary of BRS, designs and manufactures reflective and load-bearing [safety vests](#), and is a leader in the safety apparel and "[cut & sew](#)" industry. Since 1981, BRS has delivered more than 29,000 parachute systems to aircraft owners worldwide, including over 3,500 systems on FAA-certificated aircraft such as the [Cirrus](#) Design SR20 and SR22 manufactured in Duluth, Minnesota, as well as [Cessna](#) Aircraft Company's 172 and 182 model aircraft. To date, BRS parachute recovery systems have been credited with saving the lives of 225 pilots and passengers.

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are often, but not always, made through the use of words such as "anticipates," "expects," "plans," "believes," "intends," and other similar words or phrases. These statements are only predictions, and are based on current information and expectations. Such statements involve a number of risks and uncertainties, including market fluctuations, pricing, procurement, manufacturing efficiencies, operating risks, and other risks that could cause the actual results to differ materially from those projected. All forward-looking statements are qualified in their entirety by this cautionary statement, and BRS undertakes no obligation to revise or update this press release to reflect events or circumstances after the date hereof.

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